



Regional Head of Project Management US

PROFILE

University degree (life science or other) or equivalent combination of education and experience that provides the individual with the required knowledge, skills and abilities

Minimum of 12 years of global clinical pharmaceutical industry experience including 8 years of demonstrated skills and competency in clinical project management.

WHO WE ARE

Cerba Research provides the highest quality specialized laboratory and diagnostic solutions while leveraging patient data and scientific insight to shape and advance clinical trials. With our global footprint and access to leading regional labs, data, patients, technology, and partnered resources, we support global biotech, pharma, and IVD organizations to improve the lives of patients around the world.

From the translation of preclinical to clinical, through commercialization, our expert scientists collaborate with you to optimize your therapeutic development and obtain critical insights earlier. We help accelerate your therapies through the development of highly specialized custom assays, deep biomarker expertise, and a passion for scientific innovation across complex therapeutic areas. Our global network of leading, specialty laboratories ensures you have access to quality data and can reach your patients. Together, we'll improve patients' lives around the globe.

WHO YOU ARE

The Regional Head of Project Management, US is a leadership role responsible for the overall management of the US Project Management team, reporting directly to the Global Head of Project Management. Overall, this role will be accountable for;

- Line management responsibility for the recruitment, training, development and performance review of personnel.
- Collaboration and working in cooperation with business and senior management, responsible for the strategy and acquisition of new business.
- Developing and maintaining excellent client relationships.
- Management oversight of client portfolios for key and partner clients.
- Supporting the deployment of new tools to support scalability and optimization of business processes.

RESPONSIBILITIES


The tasks include, but are not limited to, the following:

- Oversee and be responsible for departmental project financial performance including ongoing assessment of financial progress of all assigned projects.

- Oversee the development and implementation and adherence to project plans and key performance indicators as a project, program and client level.
- Conduct budget review and provide financial analysis support as needed.
- Review and approve strategy, content and costing of new business proposals.
- Identify resource needs for new projects.
- Meet resource management and resource utilization targets for assigned staff.
- Lead cross functional teams to meet needs and objectives for clients.
- Develop and maintain connections and good working relationships with clients.
- Conduct regular project and client relationship reviews to ensure projects are delivered to agreed scope, timelines, budget and client satisfaction.
- Facilitate the resolution of issues arising from the client relationship.
- Provide capabilities presentations and attend bid presentations.
- Ensure project deliverables are met to client and Cerba Research Lab expectations on all assigned projects and clients.
- Participate in company initiatives as directed by Global Head of Project Management.
- Train and coach team members to support personal growth and development.

REQUIREMENTS

Skills:

- Demonstrated excellent leadership skills
 - Proven financial analytical skills
 - Sound planning and organizational skills
 - Demonstrated problem solving and decision-making skills
 - Displays effective communication skills and can communicate in the English language (written and oral)
 - Proven interpersonal skills
 - Understanding of clinical research principles and process
 - Able to delegate effectively and priorities own and workload of project team members
 - Cross cultural awareness and ability to adapt appropriately
 - Strong presentation and negotiation skills
 - Experienced in the creation and implementation of new processes
 - Strong computer skills
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Qualifications:

- Minimum of 12 years of global clinical pharmaceutical industry experience including 8 years of demonstrated skills and competency in clinical project management.
- University degree (life science or other) or equivalent combination of education and experience that provides the individual with the required knowledge, skills and abilities.
- Demonstrated ability to lead teams in a global environment.
- Demonstrated ability to inspire effective teamwork and motivate personnel within a matrix system.
- Experience in managing global clinical trial programs.
- Proven ability to negotiate with clients in a professional manner.
- Available for domestic and international travel, including overnight stays.
- Fluent in English both written and verbal.
- Broad knowledge of drug development process and client needs.

CONTACT

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